

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 08729 171713Z
ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 EB-07 /020 W
-----171739Z 116911 /53

P R 171415Z JUN 77
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8846
AMCONSUL LENINGRAD
AMEMBASSY VIENNA

UNCLAS MOSCOW 8729

FOR BEWT (REICH), OEWTB (MURRIN) AND TPD (ROBB)

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: ADDITIONAL EXHIBIT IN 1978

REFS: (A) MOSCOW 8407, (B) USDOC 11002, (C) MOSCOW 7094

1. IT UNFORTUNATELY APPEARS FROM REFS (A) AND (B) (WHICH
CROSSED) THAT NEITHER KIEV SOLO, AVTOSERVICE (REF A) NOR
BUMMASH (REF B) ARE VIABLE ALTERNATIVES FOR 1978. ONLY
OTHER POSSIBILITY IS INTORGPROMMASH (JULY 1978), BUT WE ARE NOT
ENTHUSIASTIC ABOUT THIS AS SHOW FOCUSES ON RETAIL TRADE SECTOR,
FOR WHICH LITTLE FOREIGN EXCHANGE IS AVAILABLE (REF C).

2. GIVEN THIS FAR LESS THAN PROMISING SITUATION, AN ALTERNATIVE
WOULD BE TO DROP PLANS FOR ADDITIONAL EXHIBIT IN FY 1978, AS
WE ARE ALREADY SCHEDULED TO PARTICIPATE IN STANKI II (APRIL 1978)
AND AGRICULTURAL MACHINERY AND INSTRUMENTS (SEPTEMBER 1978),
WHERE WE WILL PRESENT HIGHLY COMPETITIVE PRODUCTS AND TECHNOLOGY
IN SOVIET PRIORITY AREAS. AT THIS TIME OF DECLINING MOMENTUM
IN US-USSR TRADE, WE SEE NO POINT IN EXPANDING PROGRAM BY
INCLUSION OF THIRD EXHIBITION UNLESS ITS PROSPECTS MATCH THOSE
OF STANKI AND AGRICULTURAL MACHINERY. UNFORTUNATELY, ALL OF
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THE SHOWS FALL FAR SHORT OF THIS CRITERION (EXCEPT, PERHAPS
BUMMASH), AND WE SEE NO OTHER VIABLE POSSIBILITIES.

3. FOR WHAT IT IS WORTH, BELOIT-WALMSLEY LTD. (SUBSIDIARY OF
BELOIT IN U.S.) AND FOXBORO CORPORATION WILL BE AT BUMMASH AND
BOTH HAVE EXPRESSED INTEREST TO US IN PARTICIPATING UNDER
AEGIS USDOC/BEWT EXHIBIT WERE THIS TO EVENTUATE. BUT TWO

SWALLOWS DO NOT MAKE A SPRING.
TOON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MOSCOW08729
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770217-0292
Format: TEL
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770646/aaaabnss.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3002fc7a-c288-dd11-92da-001cc4696bcc
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Original Previous Classification: n/a
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Review Content Flags:
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SAS ID: 2113526
Secure: OPEN
Status: NATIVE
Subject: ADDITIONAL EXHIBIT IN 1978
TAGS: BEXP, UR
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Type: TE
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